

## Message Text

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ORIGIN AGRE-00

INFO OCT-01 EUR-12 EA-10 IO-13 ISO-00 STR-07 EB-08  
CEA-01 CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10  
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00  
AID-05 SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02  
OMB-01 DOE-11 /127 R

DRAFTED BY AGRICULTURE/JHUDSON/JEH

APPROVED BY STR/WBKELLY,JR

STR:JSTARKEY

STR:AHUGHES

EB/OT/TA:DPATTERSON

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R 220231Z FEB 78

FM SECSTATE WASHDC

TO AMEMBASSY HELSINKI

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY CANBERRA

AMEMBASSY COPENHAGEN

USMISSION GENEVA

AMEMBASSY THE HAGUE

AMEMBASSY LONDON

AMEMBASSY LUXEMBOURG

AMEMBASSY OSLO

AMEMBASSY OTTAWA

AMEMBASSY PARIS

AMEMBASSY REYKJAVIK

AMEMBASSY ROME

AMEMBASSY STOCKHOLM

AMEMBASSY TOKYO

AMEMBASSY VIENNA

AMEMBASSY WELLINGTON

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USMTN/A;LSO FOR USEEC

E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: U.S. OFFERS IN THE MTN ON AGRICULTURAL TARIFFS

REF: HELSINKI 453

1. IN MAKING ITS INITIAL OFFER OF JANUARY 23, THE UNITED STATES RESPONDED TO REQUESTS FOR TARIFF CUTS IN MOST CASES ONLY WHEN THE REQUEST CAME FROM THE COUNTRY THAT WAS THE PRINCIPAL SUPPLIER OF THE PRODUCT IN 1976. THE UNITED STATES TOOK THIS POSITION BECAUSE OF THE UNCERTAINTY INVOLVED IN RECEIVING ADEQUATE RECIPROCITY FOR THE GRANTING OF CONCESSIONS ON REQUESTS FROM COUNTRIES OTHER THAN THE PRINCIPAL BENEFICIARIES, AND BECAUSE OF THE LONG-STANDING GATT PRACTICE OF RESPONDING INITIALLY TO REQUESTS RECEIVED FROM PRINCIPAL SUPPLIERS.

2. THE UNITED STATES BELIEVES THAT AN OFFER IN RESPONSE TO A COUNTRY THAT IS NOT THE PRINCIPAL SUPPLIER WOULD GENERALLY NOT BE APPROPRIATE FOR THE REASONS INDICATED. HOWEVER, IF THE COUNTRY BELIEVES THAT IT WOULD SUBSTANTIALLY BENEFIT FROM SUCH A CONCESSION AND CAN CITE THESE BENEFITS IN RELATION TO THE BENEFITS THAT WOULD BE DERIVED BY THE PRINCIPAL SUPPLIER, THE UNITED STATES WOULD BE PREPARED TO REVIEW THE QUESTION OF WHETHER AN OFFER COULD BE MADE.

3. IN DETERMINING THE APPROPRIATENESS OF AN OFFER IN SUCH CASES THE UNITED STATES WILL TAKE INTO ACCOUNT, NOT ONLY LIMITED OFFICIAL USE

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THE POSSIBLE BENEFIT OF THE CONCESSION TO THE REQUESTING COUNTRY, BUT ALSO THE BENEFIT THAT WOULD ACCRUE TO THE PRINCIPAL SUPPLIER AND THE RECIPROCITY THAT SHOULD THEREFORE BE EXPECTED FROM THE PRINCIPAL SUPPLIER. IN ADDITION, THE UNITED STATES WILL TAKE INTO ACCOUNT THE COMPENSATION THAT IS OFFERED BY THE COUNTRY THAT IS NOT THE PRINCIPAL SUPPLIER AND THE PROBABLE ECONOMIC EFFECT OF A U.S. TARIFF REDUCTION ON U.S. PRODUCERS AND WORKERS. VANCE

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NNN

## Message Attributes

**Automatic Decaptoning:** Z

**Capture Date:** 01 jan 1994

**Channel Indicators:** n/a

**Current Classification:** UNCLASSIFIED

**Concepts:** TARIFFS

**Control Number:** n/a

**Copy:** SINGLE

**Draft Date:** 22 feb 1978

**Decaption Date:** 20 Mar 2014

**Decaption Note:** 25 YEAR REVIEW

**Disposition Action:** RELEASED

**Disposition Approved on Date:**

**Disposition Case Number:** n/a

**Disposition Comment:** 25 YEAR REVIEW

**Disposition Date:** 20 Mar 2014

**Disposition Event:**

**Disposition History:** n/a

**Disposition Reason:**

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**Original Previous Classification:** n/a

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**Secure:** OPEN

**Status:** NATIVE

**Subject:** U.S. OFFERS IN THE MTN ON AGRICULTURAL TARIFFS

**TAGS:** ETRD, MTN

**To:** HELSINKI USMTN

**Type:** TE

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